

Department	Income/(Expense)		Difference
	2018 Budget	Act 12 Months	
Country Club	(227,382)	(335,682)	108,300
Pier House	24,491	45,295	(20,804)
Golf Shop	1,118,552	1,093,694	24,858
Golf Academy	(56,242)	(54,952)	(1,290)
Golf Course Maintenance	(948,735)	(1,006,414)	57,679
Grounds Maintenance	(306,544)	(289,226)	(17,318)
Recreation	(304,263)	(273,928)	(30,335)
Tennis	(47,247)	(48,162)	915
Marina	(9,358)	(6,606)	(2,752)
Facilities Maintenance	(326,463)	(334,653)	8,190
Marketing	(159,953)	(157,965)	(1,988)
Administration	(1,120,889)	(1,321,366)	200,477
Membership	390,000	344,148	45,852
Dues Income	3,523,015	4,222,479	(699,464)
Airport	3,497	3,163	334
Totals	1,552,479	1,879,825	(327,346)
Capital Improvements	<u>1,171,000</u>		
2018 Surplus after Capital	<u><u>381,479</u></u>		

Summary Budget approved by the POA Board of Directors on November 13th, 2017.